

ABSTRACTS

Vietnam is the country is rapidly adapting new production technologies, modernizing its economy, increasing growth, and diversifying from Asian to global markets. As Vietnam turns towards the West, tremendous and newly-secure investment opportunities open to Western investors.

The government has a new openness to privatization of large stakes (equalization in local parlance) of major telecommunications, petroleum, shipping, and mining enterprises. Deeper measures aimed at improving the business climate for foreign investors in Vietnam are also underway. Significant challenges still exist; including inflation, corruption and foreign ownership regulations, but the government is taking steps to decrease these burdens on investors.

Present opportunities in Vietnam are also defined by favorable macroeconomic conditions. Inflation in Vietnam has dropped substantially since a 2011 high of 18.7%, the country has posted strong productivity gains, averaging 5.4% in recent years, and GDP growth is still strong at an estimated 5.7% this year. Net exports are stronger than at any time in the last decade. Vietnamese partners have done extensive research on debt and equity privatization opportunities in Vietnam. From the 432 opportunities identified by the government in 2014, these deals range from \$7 million USD to \$4.3 billion, and cover entities with values of \$14 million to \$9.4 billion. The proposed debt and equity deals offer stakes from 20% to 75%, and include infrastructure, petroleum, manufacturing, and finance sectors

Recent government efforts to improve the Vietnamese economy and investment environment include improved economic diversification, global integration, investment legislation, and economic policy. According to the 2015 World Bank Ease of Doing Business rankings, Vietnam beats major investment destinations such as China, India, and Brazil. We predict additional steps to improve investor confidence in Vietnam, including through rational, methodical, and selective privatization that unlocks sector potential but protects local communities, the environment, and government value. Corr Analytics predicts that a small amount of government attention to price stability and corruption, will unlock major gains in foreign direct investment and GDP growth that will reverberate from 2015 to 2030.

Keywords; Economic growth, opportunities and investment